

2020 Pricing





# 365 Booth Specs

#### Small Booth



- 2 Static Logo Branding Locations
- 6 Interactive Content Places
- 8 Spots between Products/Downloads
- 2 Refresh Content
- 1 Branded Tile in up to 4 Categories

Live & OnDemand Booth Chat

Year-Round Leads

Real-Time Analytics

#### Medium Booth



- 4 Static Logo Branding Locations
- 13 Interactive Content Places
- 12 Spots between Products/Downloads
- 4 Refresh Content
- 4 Branded Tiles in up to 8 Categories

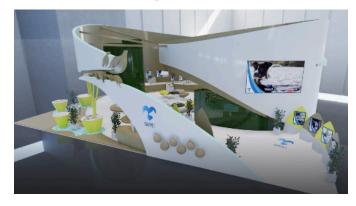
Live & OnDemand Booth Chat

Live Webinar Capability

Year-Round Leads

Real-Time Analytics

## Large Booth



- 8-16 Static Logo Branding Locations
- 27-55 Interactive Content Places
- 16 Spots between Products/Downloads
- 10 Refresh Content
- 8 Branded Tiles in up to 12 Categories
- Live & OnDemand Booth Chat

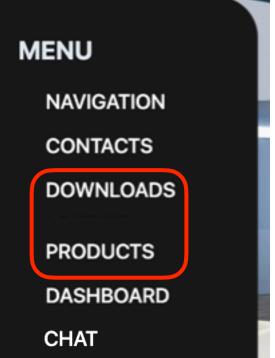
Live Webinar Capability

Year-Round Leads

Real-Time Analytics



Small Booths come with 8 DOWNLOAD/PRODUCT spots in any combination



6 Interactive Content 2 Static Logo
Places Branding Locations



#### Refresh Content

Small Booths allow you to fully change the media in your Content, Product/Download and Branding locations for FREE 2 times after the initial set up

Additional Content Refresh - \$500

Small Booths
come with 1 Branded Tile
in up to 4 Categories \

Small Booth Pricing \$1,000 WPA Members or Exhibitors \$2,500 Non-Members or Non-Exhibitors





13 Interactive Content Places

4 Static Logo Branding Locations

Medium Booths come with 12 DOWNLOAD/PRODUCT spots in any combination

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Refresh Content

Medium Booths allow you to fully change the media in your Content, Product/Download and Branding locations for FREE 4 times after the initial set up

Additional Content Refresh - \$750

Medium Booths come with up to 4 Branded Tiles in up to 8 Categories \

Medium Booth Pricing \$2,500 Upgrade from Small Booth \$3,500 WPA Members or Exhibitors \$4,500 Non-Members or Non-Exhibitors





8-16 Static Logo

27-55 Interactive

Large Booths come with 16

DOWNLOAD/PRODUCT

spots in any combination



**NAVIGATION** 

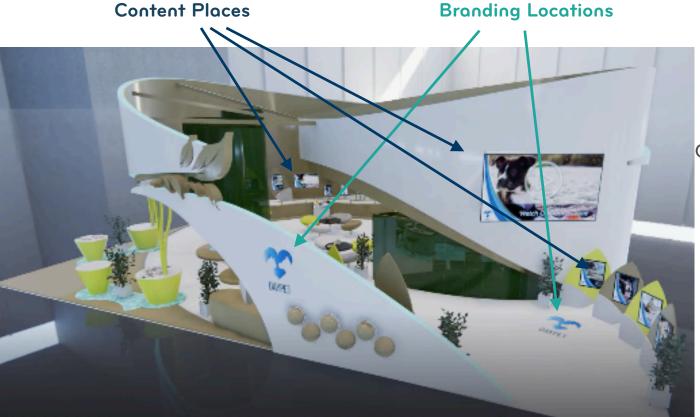
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#### Refresh Content

Large Booths allow you to fully change the media in your Content, Product/Download and Branding locations for FREE 10 times after the initial set up

> Additional Content Refresh - \$1,000

Large Booths come
with up to 8 Branded Tiles
in up to 12 Categories \

\$5,500 Upgrade from Small Booth \$6,500 WPA Members or Exhibitors \$7,500 Non-Members or Non-Exhibitors





If your company would like to feature more than one brand, additional custom branded tiles are available for purchase



Additional Branded Tiles are \$99 ea and can be placed in up to 4 Categories for the duration of the booth contract

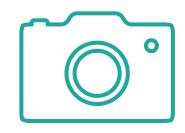




If you choose not to purchase a booth this year, you can still be listed in our Exhibitors Directory only \$500 for 12 months



## **Images**



JPG, JPEG, PNG, SVG

#### **Videos**



MP4, MOV (<600MB) Embed Code: videos

#### Pixels Location **TVL & Tiles** 1920 x 1080 **TVP** 1080 x 1920 BannerL 3000 x 1150 BannerP 1150 x 3000 PosterL 1600 x 1200 PosterP 1200 x 1600 1000 x 1000 Square Logos: SVG or 1000px minimum transparent PNG

#### **Documents**



PDF, DOC, DOCX, PPT, PPTX, XLS, XLSX (<10MB) Embed Code: forms

#### Links

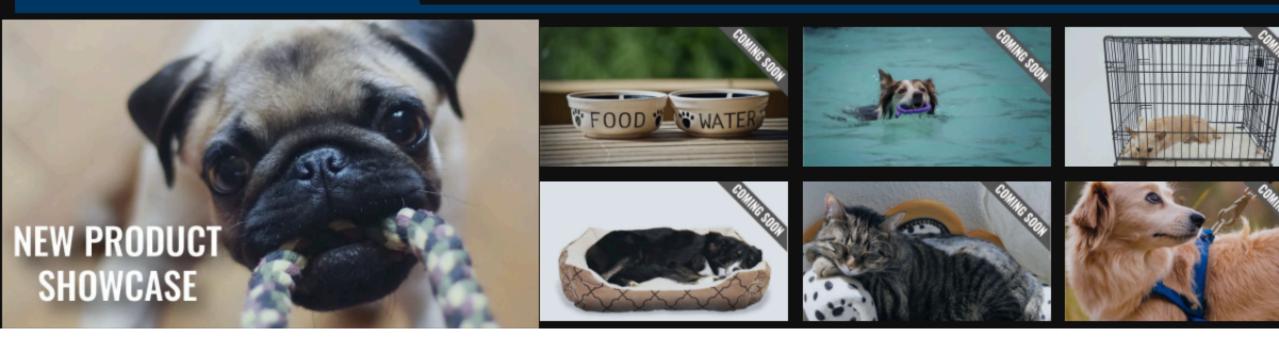


To any webpage, to forms, or in **medium** or **large booths**: Zoom/Webex meetings



# **NEW PRODUCT SHOWCASE**

View



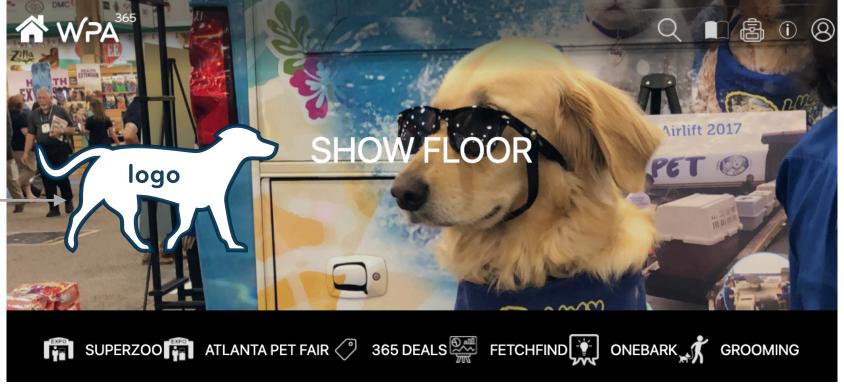
Pricing \$99 for 3 Months

Submit a close-up 'cover image' photograph (1920x1080) of the product, a video demoing the product (<600MB), a full description of the product, and indicate if you would like to link back to your booth or provide a link to your website. Note: you do not have to use a CONTENT or PRODUCT/DOWNLOAD space to participate in the NPS!





Your Logo Anchors the Page



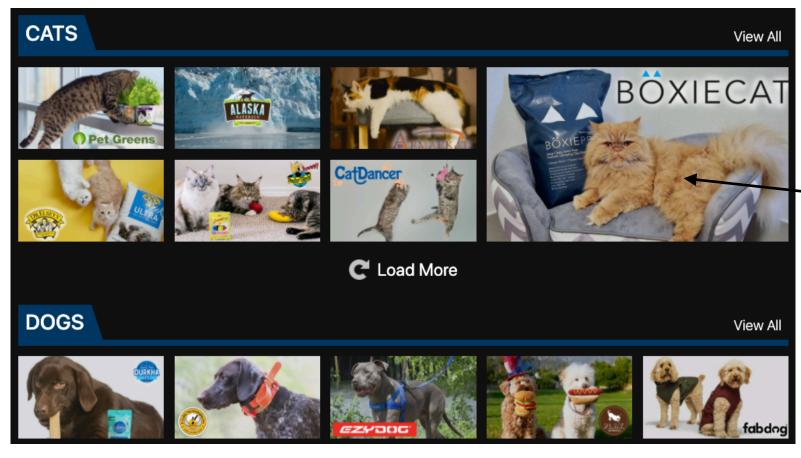
# Pricing \$5,000 for 3 Month Campaign

Be the first brand retailers and attendees see and drive them to your booth

Downpayment required to reserve following quarters, first come first serve

Own the top of the Search Advertising Space

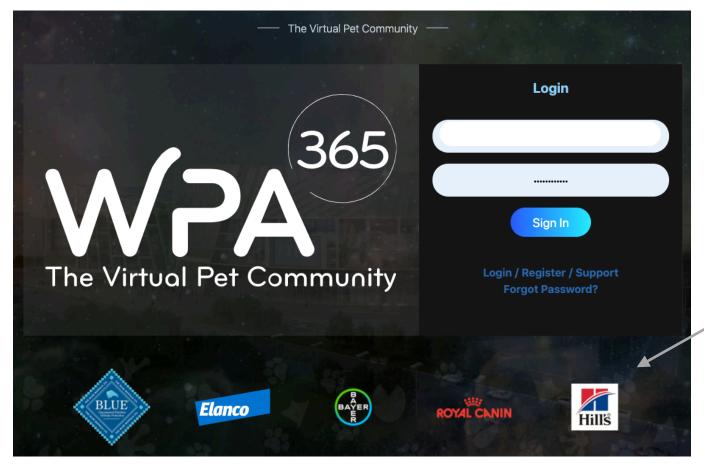




Your Oversized
Branded Tile Anchors
Your Category

Pricing \$2,750 for 3 Month Campaign





Your Logo Anchors the Login Page

Pricing \$2,000 for 3 Month Campaign

Branding visibility as EVERY attendee logs in

downpayment required to reserve following quarters first come first serve

Logo prominently featured on login page



**Best Practices** 











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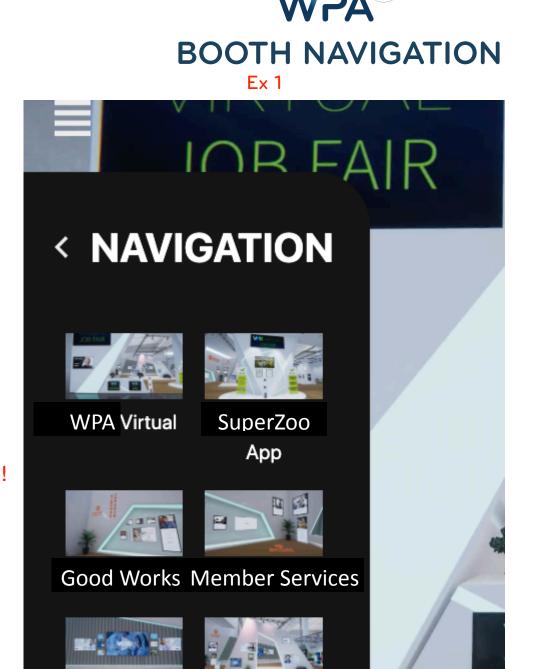
DOWNLOADS

PRODUCTS

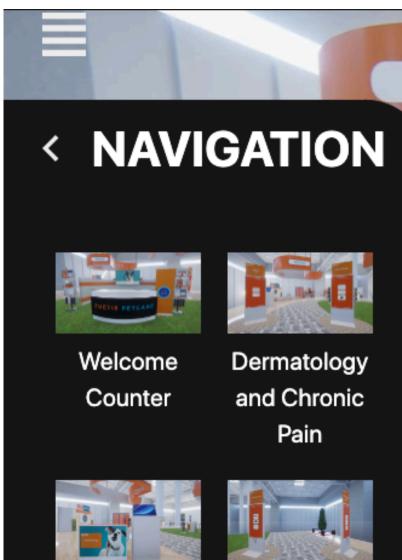
DASHBOARD

**CHAT** 

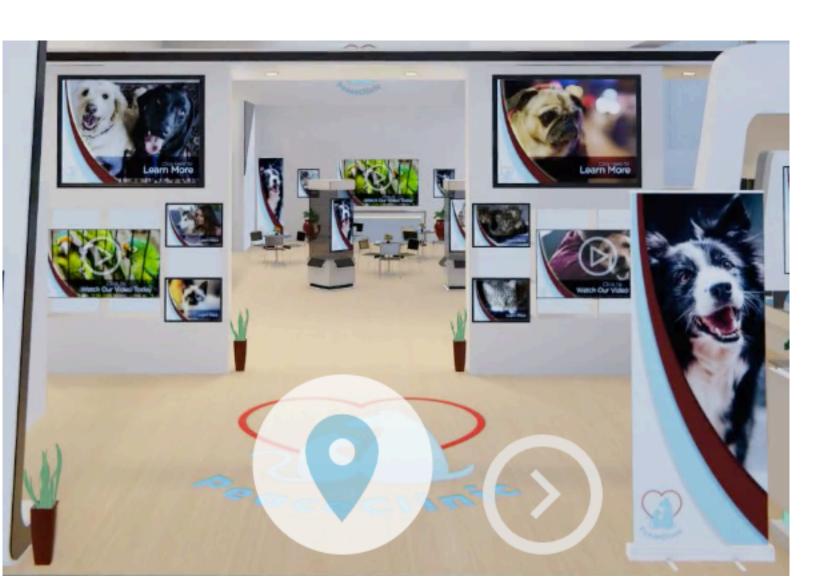
**Pro Tip:**Name your navigation areas!



Ex 2







- Most Small Booths have 6 interactive
   Content slots located in 3 Navigation areas
- Content slots can include media (image or video) plus link and download functionality
- TV, Banner, Poster, Square all have the same functionality presented in a different shape
- Note that some are Landscape and some are Portrait, ex:TVL, PosterP, BannerL
- Content slot "cover images" must meet the exact dimensions that Simulocity provides.
   The content that is opened when clicked on does not need to meet those requirements
- Content, Product, and Download media can be **one file with multiple pages**

#### **Pro Tips:**

- Send a list of Keywords to make sure your booth is found when attendees use the Search function
- Include your Branding Colors Hex Codes when submitting your media

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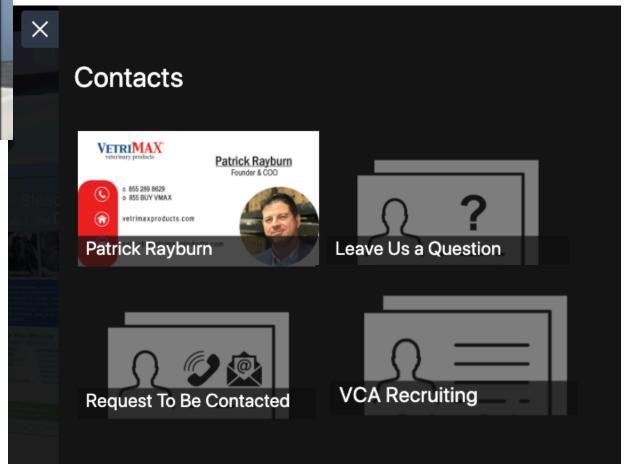


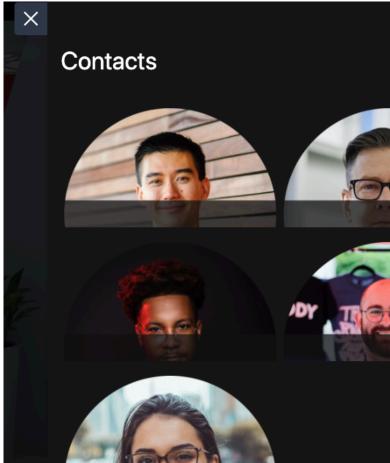
#### **Pro Tips:**

Include 'Leave Us a Question' and 'Request to be Contacted' in your contacts area

Name one slot
'Now Hiring' to use if
Recruiting for new talent

Scan your business card or better yet, use **pictures** so you'll be recognized at the next show! (clicking on the pic will reveal your contact information)





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'Request to be Contacted' Form

'Leave Us a Question' Form

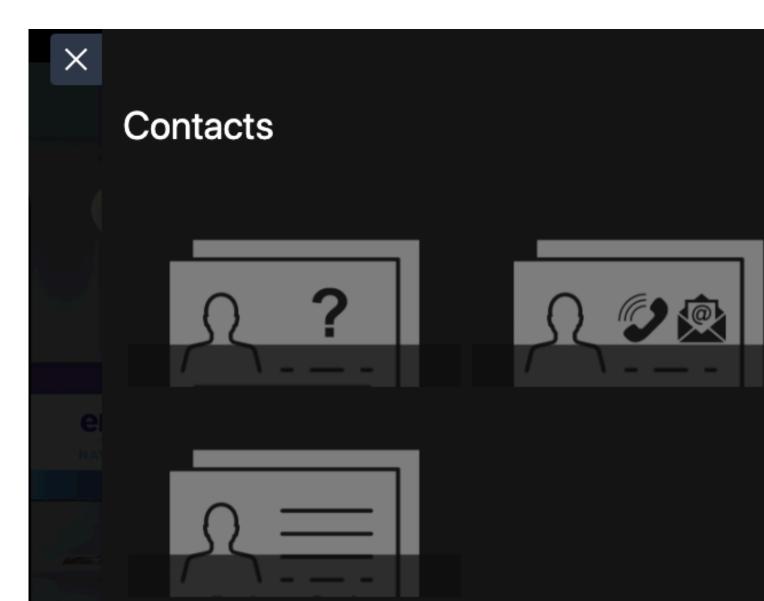
# Request to be Contacted Please leave you information below, and one of our booth representatives will contact you shortly! Name Elizabeth Spivak Mrs. Phone Number 626-653-8301 Email elizabeth.spivak@wpamail.org Submit

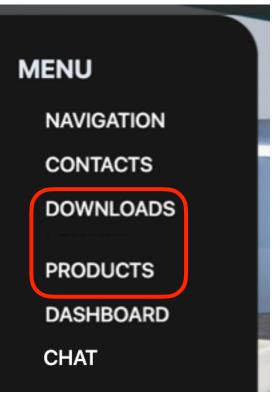
Leave Us A Question			
		epresentatives enter the inform	will contact you shortly! nation below.
Name *			
Mrs.	•	Elizabeth	Spivak
Phone Number		626-653-8301	
Email *		elizabeth.spivak@wpamail.org	
Type a question			
William III	113	FEDERAL .	DESTRUCTION OF THE PERSON OF T
		Submit	



# 'Contacts' Best Practices

Pro Tip:
Name your contact slots





# WPA DOWNLOADS & PRODUCTS

#### **Pro Tips:**

- DOWNLOADS & PRODUCTS work in essentially the same ways and are interchangeable
- Each slot can include three elements: media (image or video), download capability, and a link
- To participate in 365 DEALS you must use one slot and add 365 DEALS to the file name
- Small Booths come with 8 DOWNLOAD/PRODUCT slots in any combination
- You don't need to use a slot to participate in the New Products Showcase

## **CHAT**

- The Chat feature is yet another way to interact with attendees
- When you're online it functions as a live chat portal, when you're offline, it will store messages from visitors until you log back in.
- Video Chat feature is coming soon!

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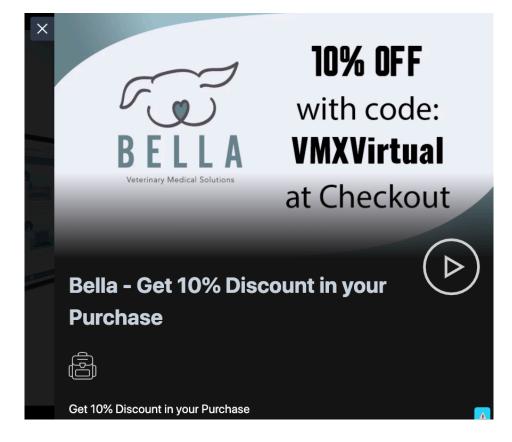


## Get Found with 365 DEALS!



Use one of your 'Products' or 'Downloads' slots as **show special**. Add '365 DEALS' in the name of the file.

Submit the logo that will be featured on your 365 DEALS tile and you will then be added to the 365 DEALS page and increase your virtual presence!



#### **Pro Tips:**

- include instructions for the attendee (fill out and email to 'x')
- show special can be an order form,
   a link to a website or file download,
   a video, etc.



Thank you!

